



# Account Manager

Expert (+10 years experience) | Manager/Lead,  
QA Specialist

**Available Now** | Vilnius, Lithuania

## Sector Background

Advertising,  
Telecommunication, IT  
Company, Games  
Development,  
Technology Startup

## Personal Statement

IT sales to enterprise customers, project management,  
business development. Apple specialist. Account  
Manager in Compaq, HP, Cisco.

## Preferences

### Location

European Union only

### Duration

Any

### Current status

Available Now (Updated: 8  
months ago)

### Workload

100%

## Skill Stack

### MOBILE

IOS +6 years

### IMPLEMENTATION

Stakeholders  
Management +6 years

Customer Facing +6  
years

Team Leading +6 years

Release & Budget  
Planning +6 years

Support of Systems +6  
years

Business Analysis +6  
years

Data Analysis +6 years

Requirements  
Gathering +6 years

IT Service Management  
3-4 years

Infrastructure  
Architecture 2-3 years

**Applications Integration**

2-3 years

**Configuration**

Management 1-2 years

**DESIGN****Corel Draw** 4-5 years**Adobe Photoshop** 4-5 years**Adobe Illustrator** 4-5 years**Adobe Indesign** 4-5 years**InDesign** 4-5 years**Adobe Creative Suite** 4-5 years**Avid** 1-2 years**WEB****HTML** +6 years**HTML5** 1-2 years**TECHNOLOGY****SalesForce** 2-3 years**Siebel** 1-2 years**Activiti** 1-2 years**PHP****WordPress** 0-1 year**ROLE EXPERIENCE****Team Lead** +6 years**Business Developer** +6 years**Project Manager** 3-4 years**QA Specialist** 1-2 years**LANGUAGE SKILLS****Lithuanian** Gimtoji**English** Proficient Business Level (C1/C2)**Rusų** Опытный Пользователь (C1/C2)**Swedish** Oberoende Användar (B1/B2)**German** Einfacher Benutzer (A1/A2)**MOTIVATION****Relocation & Travel** + + +**Mind-blowing Projects** + + +**Overwhelming Team** + + +**Inspirational Leadership** + + +**EDUCATION LEVEL****High School degree** Graduated**Bachelors degree in IT** Graduated

Career Gateway + + +

Exceptional Training +  
+ +

High-End Office + + +

HighTech-tools Supply  
+ + +

Memberships &  
Discounts + + +

#### INDUSTRY EXPERIENCE

Telecommunication +6  
years

Advertising +6 years

IT Company +6 years

Retail +6 years

Public Sector 3-4 years

eCommerce 2-3 years

Bank & Finance 1-2 years