

# Team Manager in these markets: IT, Banking, FMCG, Ecommerce, Start-up's and Telecommunication.

Senior (+5 years experience) | Manager/Lead Working (Hit me with offer) | Vilnius, Lithuania

# Sector Background

Telecommunication,
Advertising, IT
Company, Insurance, ECommerce, Public
Sector, Technology
Startup, Retail

# **Preferences**

# Location

Lithuania only

# Duration

Full-time position

# **Current status**

Working (Hit me with offer) (Updated: 3 months ago)

# Workload

100%

# Personal Statement

I am communicative, responsible, proactive, energetic and creative person. I am motivated by a good working atmosphere, so try to build it and maintain in my team. Experienced marketing manager and product developer: hands-on business developing experience in Lithuania telecommunication market, marketing, managing, developing, growing B2C multilingual Telco and IT service, tracking and managing business KPI.

## **EXPERIENCED IN:**

- Team Management;
- Product Management;
- Business Strategy;
- Product Development;
- Telecommunication and IT markets:
- Home Equipment market;
- E-commerce:
- Business transformation;
- Business control (Revenue, Opex, Capex);
- Adjacency evaluation and launch;
- Crisis management;
- People and Communication;
- · Application development strategies;

# Skill Stack

#### IMPLEMENTATION

Stakeholders

Management 5-6 years

Team Leading 4-5 years

Release & Budget

Planning 3-4 years

Requirements

Gathering 3-4 years

Data Analysis 1-2 years

#### METHODS

Scrum 2-3 years

Agile 2-3 years

Lean 2-3 years

#### SALES

Marketing &

Management +6 years

Digital Communication

3-4 years

Large Volume

Negotiations 2-3 years

Direct Marketing 2-3

years

SEO Marketing 2-3 years

## TOOLS

TFS 2-3 years

Jira 1-2 years

## DESIGN

Corel Draw 1-2 years

Adobe Photoshop 1-2

years

## MOBILE

IOS 1-2 years

Android 1-2 years

## ROLE EXPERIENCE

Team Lead +6 years

Business Developer +6

years

Really Good Person:)

+6 years

Project Manager 4-5

years

Designer 1-2 years

SEO Consultant 1-2 years

## INDUSTRY EXPERIENCE

Telecommunication +6

years

Advertising 3-4 years

Games Development

2-3 years

App Development 2-3

years

## **EDUCATION LEVEL**

Bachelors degree in IT

## LANGUAGE SKILLS

Lithuanian Gimtoji

Graduated

English Independent User (B1/B2)

Rusų Обычный Пользователь (A1/A2)

#### **MOTIVATION**

Mind-blowing Projects +

Overwhelming Team +

Exceptional Training +

HighTech-tools Supply + + +

Inspirational Leadership

Career Gateway + +

High-End Office + +

Culture of Experiments

Relocation & Travel +

Memberships & Discounts +