



IT Manager, CIO, CTO, COO, Head of IT, IT Operations Manager, Customer Account Executive

Expert (+10 years experience)

Available Now | Kaunas, Lithuania

Sector Background

IT Company,
Telecommunication,
Production, E-
Commerce, Technology
Startup, Retail

Preferences

Location

European Union only

Current status

Available Now (Updated: 2
hours ago)

Personal Statement

I have more than 20 years work experience in IT area and I have strong management and technical background working as IT Hardware and Software account/sales executive, systems and Infrastructure administration and deployment, IT department management.

As IT operations and infrastructure manager I was managing people, provided IT systems administration, worked with vendors and sub-contractors, controlled and managed budget and procurement. All of these activities were successful and company problems were solved. I was always taking a key role of decision making in all IT related projects.

I have strong understanding and experience in IT infrastructure, network management, very good understanding of ERP (Navision), Invoicing and Document and Process Management systems.

As Account executive, I developed very good experience in dealing with customers, understanding their needs, communicating customer requirement to analysts, development, QA and Support teams. Being Customer agent at the company and having good communication skills, I used to work as front line Support as well as helping Support team to provide second line Support to my biggest customers (Nokia, JP Morgan Bank, UBS, Deutsche Post, etc.)

I am client oriented team player, as I believe that

professional team can provide best of breed products and Customer Support for their clients.

I am fluent in spoken and written Lithuanian and English languages, fluent in speaking Russian and good in written.

Skill Stack

IMPLEMENTATION	SALES
Team Leading +6 years	Large Volume Negotiations +6 years
Systems administration 4-5 years	Sales of Software Products +6 years
Support of Systems 3-4 years	Sales of Retail IT Products 5-6 years
Configuration Management 3-4 years	Sales of IT Infrastructure Products 4-5 years
IT Service Management 3-4 years	Sales of Accounting Services 2-3 years
Business Analysis 2-3 years	Sales of Consulting Services 2-3 years
Network Architecture 2-3 years	Digital Communication 1-2 years
Application Management 2-3 years	Marketing & Management 1-2 years
Applications Integration 1-2 years	
Data Migration 1-2 years	
Systems Integration 1-2 years	
IT Security 1-2 years	
Infrastructure Architecture 0-1 year	
Application Architecture 0-1 year	
TOOLS	TECHNOLOGY
Jira 2-3 years	MS Navision 5-6 years
UML 1-2 years	Lotus 2-3 years
MOBILE	METHODS

Android +6 years

Windows Phone 2-3 years

IOS 1-2 years

Agile 0-1 year

Lean 0-1 year

DATA BASE

MySQL 0-1 year

PostgreSQL 0-1 year

Oracle DB 0-1 year

Oracle DBA 0-1 year

NET

SharePoint 0-1 year

MORE

Windows +6 years

Microsoft Outlook +6
years

CRM +6 years

Client/Server 2-3 years

Administration 2-3 years

Application Support 2-3
years

VoIP (Voice over
Internet Protocol) 1-2
years

Microsoft Windows
Server 2008 1-2 years

Citrix 0-1 year

Mac OS X 0-1 year

CMS (Content
Management System)
0-1 year

Office 365 0-1 year

DESIGN

Adobe Photoshop 0-1
year

Adobe Creative Suite
0-1 year

ADMIN & NETWORK

Windows Install &
Support +6 years

Routers +6 years

LAN/WAN +6 years

Technical Support +6
years

Network Protocols 5-6
years

LANGUAGE SKILLS

Lithuanian Gimtoji

English Proficient Business
Level (C1/C2)

Rusų Опытный
Пользователь (C1/C2)

Firewalls 5-6 years

Windows Servers 4-5
years

Network Security 4-5
years

System Tunning 4-5
years

Active Directory 1-2 years

Data Storage &
Backups 1-2 years

Storage Area Networks
(SAN) 1-2 years

VMWare 1-2 years

LDAP 0-1 year

Virtualization 0-1 year

MOTIVATION

Relocation & Travel + +
+

Inspirational Leadership
+ + +

Career Gateway + + +

HighTech-tools Supply
+ + +

Exceptional Training +
+

High-End Office + +

Culture of Experiments
+ +

Mind-blowing Projects +

Overwhelming Team +

Memberships &
Discounts +

EDUCATION LEVEL

Bachelors degree in IT
Graduated

Masters degree in IT
Graduated

ROLE EXPERIENCE

IT Sales Manager +6
years

Really Good Person :)
+6 years

Team Lead 5-6 years

Hardware Engineer 3-4

INDUSTRY EXPERIENCE

IT Company +6 years

Retail +6 years

Telecommunication 4-5
years

Production 1-2 years

years

Project Manager 1-2

years

Helpdesk & IT Support

1-2 years

Project Coordinator 1-2

years

Network Technician 1-2

years

Database Administrator

(DBA) 0-1 year

Business Developer 0-1

year

Public Sector 0-1 year

eCommerce 0-1 year